

Climate Change and the New Economics

Eric Beinhocker

McKinsey Global Institute

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THE ORIGIN OF WEALTH

**Evolution, Complexity and the Radical Remaking
of Economics**



“The ideas of economists and political philosophers, both when they are right and when they are wrong, are more powerful than is commonly understood. Indeed, the world is ruled by little else.”

John Maynard Keynes

Today's discussion

- The three most stunning empirical facts in economics
 - Characterizing the economy – what is it?
 - The economy as an evolving complex system
 - What does it mean for addressing climate change?
-

Today's discussion

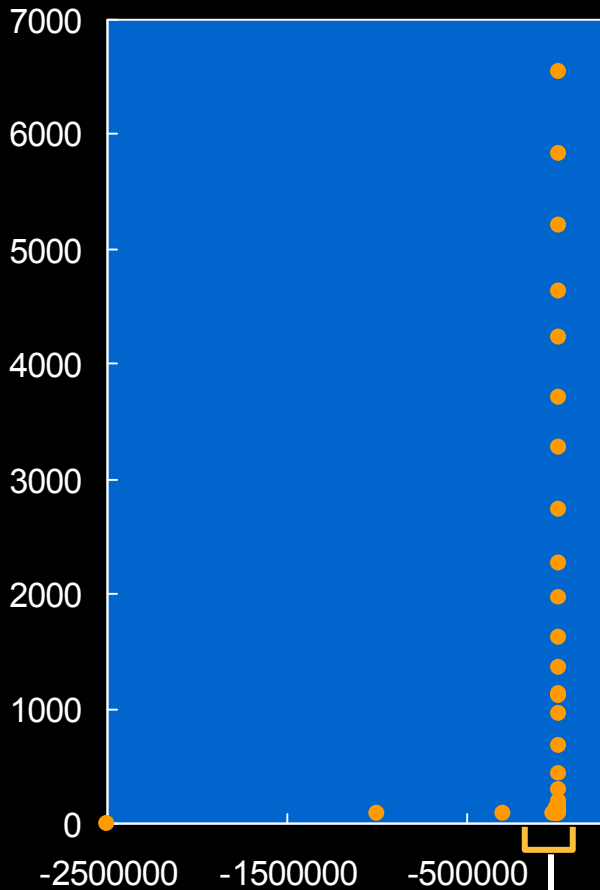


- **The three most stunning empirical facts in economics**
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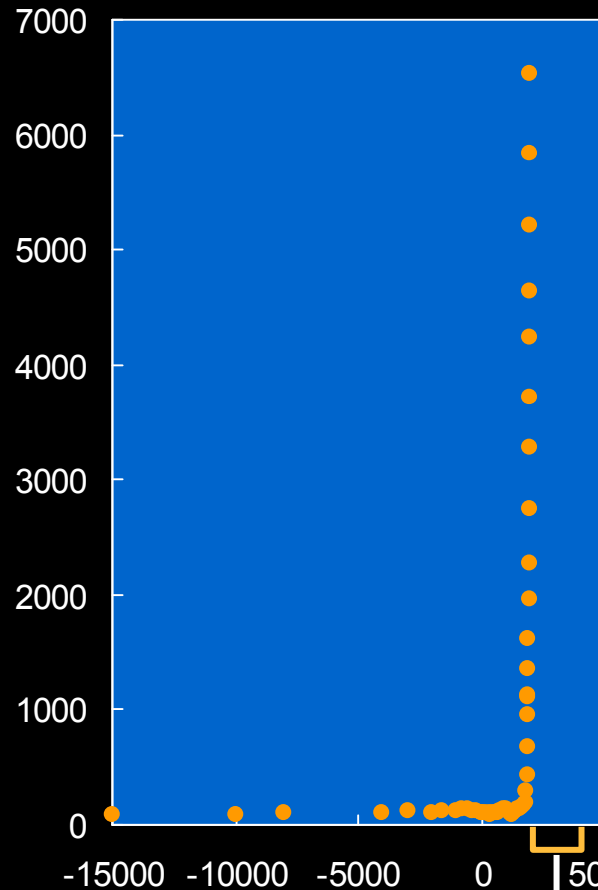
Fact no. 1 – wealth has grown explosively

World GDP per capita, constant 1992 US\$

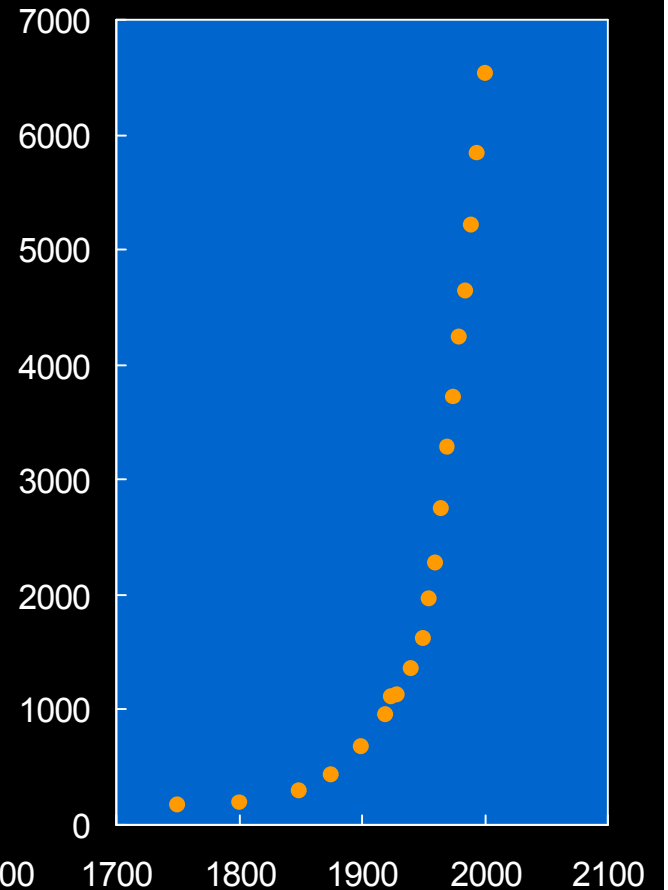
2.5m BC to 2000 AD



15,000 BC to 2000 AD



1750 to 2000



Source: J. Bradford DeLong, U. Cal. Berkeley

Fact no. 2 – complexity has grown explosively

From . . .



10^2 SKU economy

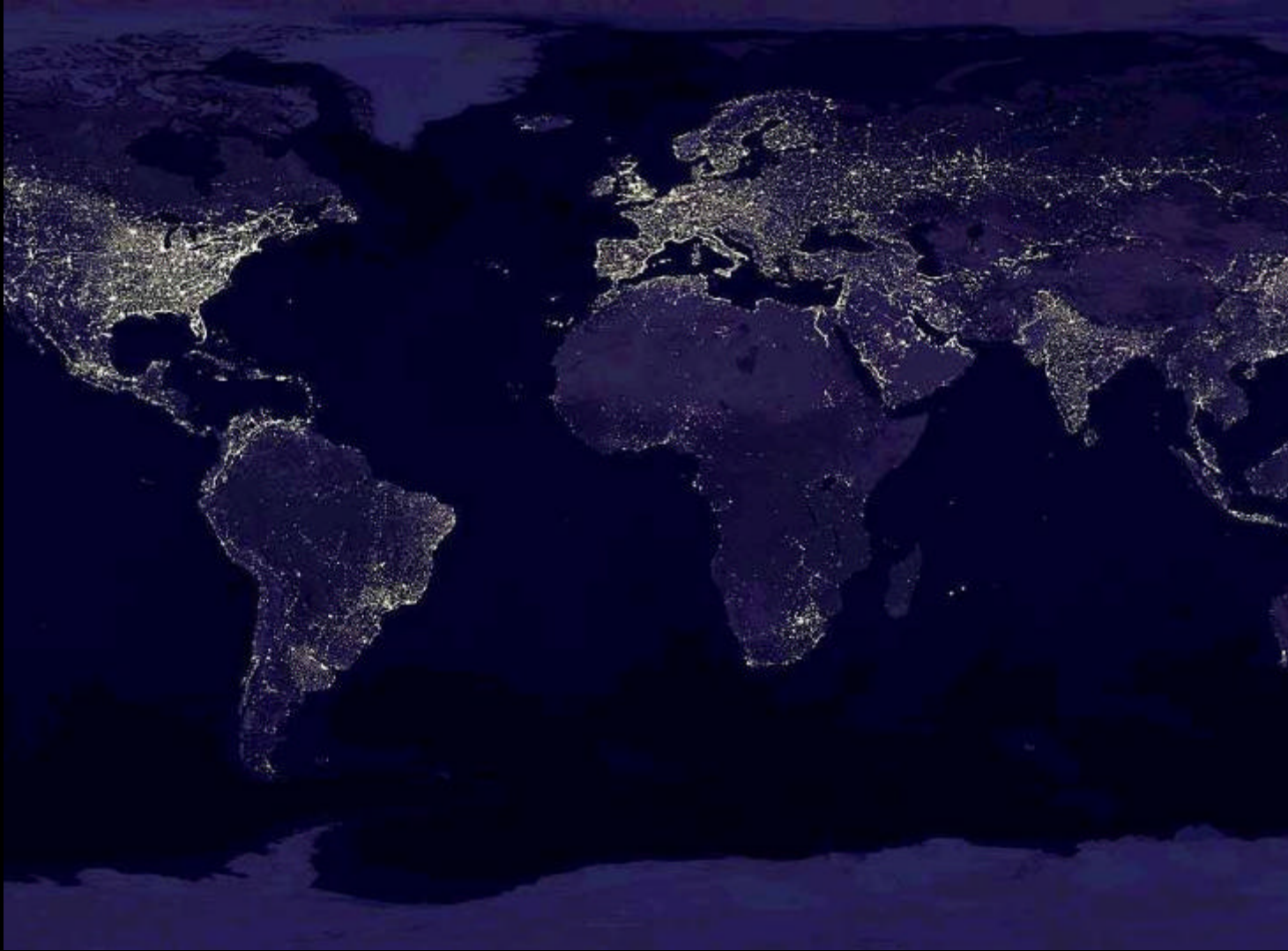
To . . .



10^{10} SKU economy

- Wal-Mart 100,000 SKUs
- Cable TV 200+ channels
- 275 breakfast cereals

Fact no. 3 – no one is in charge



Today's discussion

- The three most stunning empirical facts in economics



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Traditional economics cannot explain key characteristics of the economy

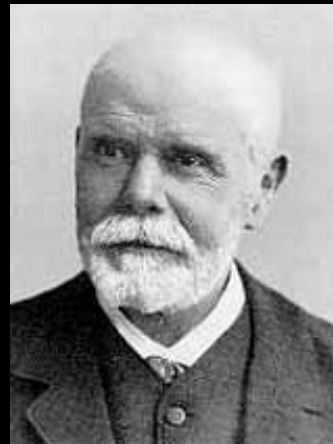
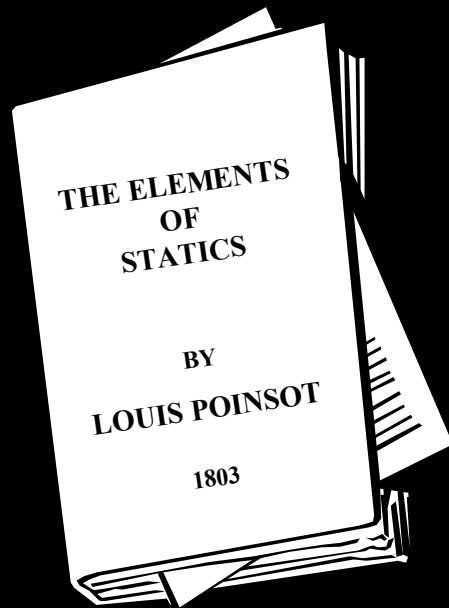
Economy viewed as an equilibrium system . . .



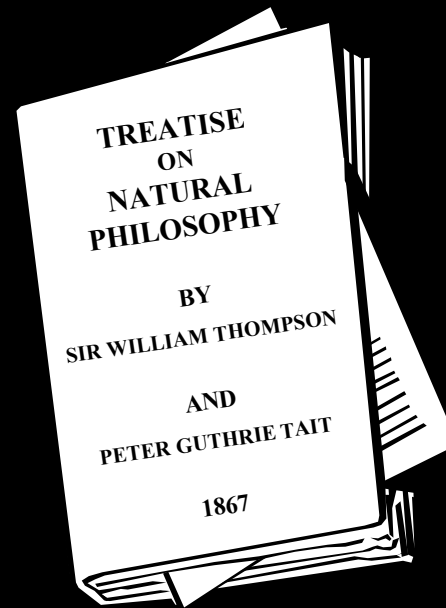
. . . but such a system cannot

- Grow explosively
- Create novelty
- Spontaneously self-organize

The accidental history of equilibrium in economics



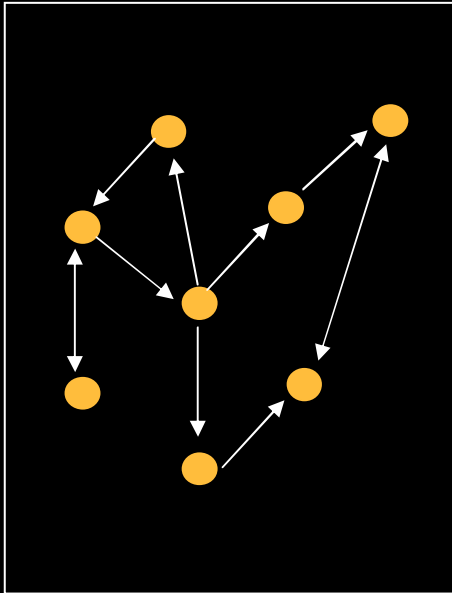
Léon Walras



William Stanley Jevons

A different explanation – the economy is a ‘complex adaptive system’

Complex



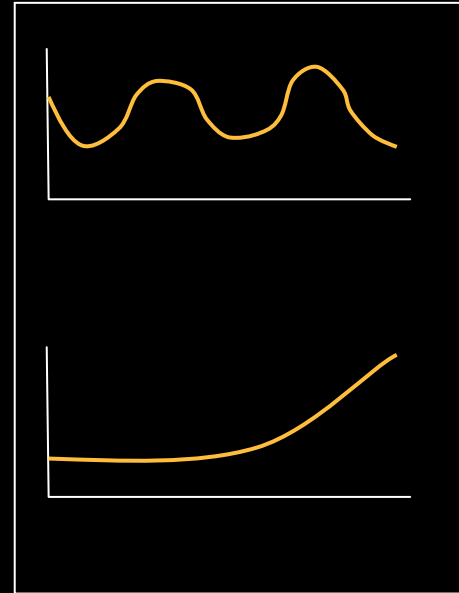
Many interacting agents and organizations of agents

Adaptive



Designs and strategies evolve over time

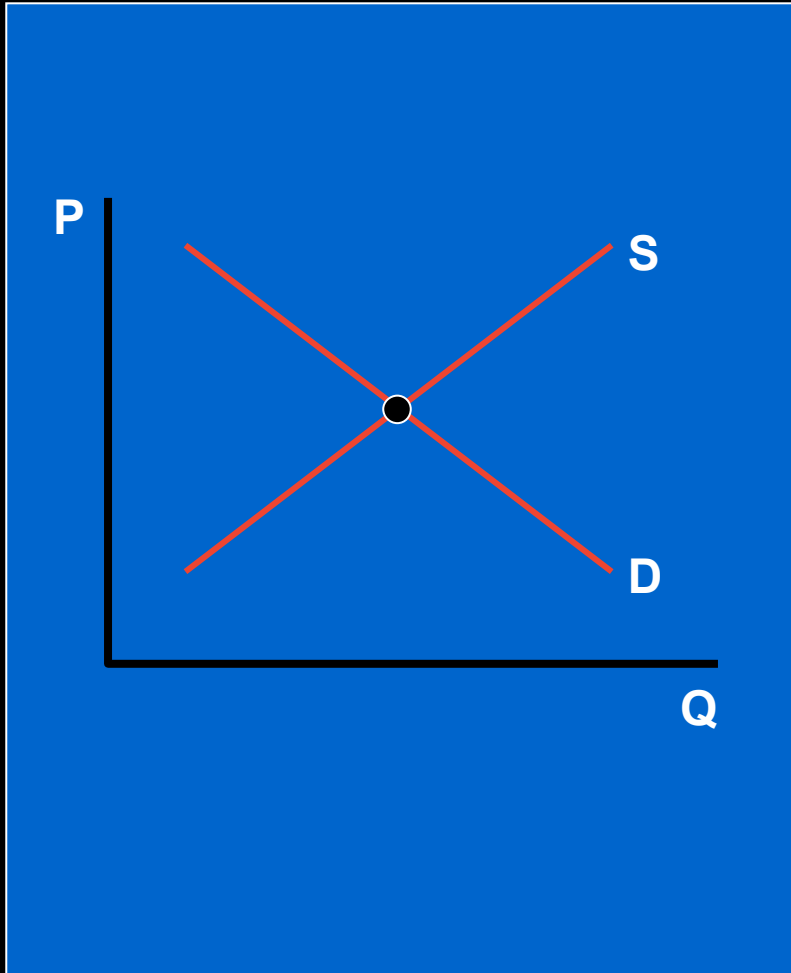
System



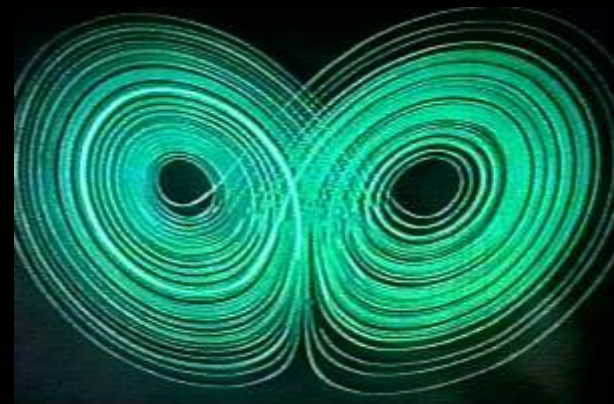
Macro patterns emerge from micro behavior

Dynamics

Traditional – fixed point attractors



Complexity – dynamic attractors



Agents

Traditional – perfect rationality



- **Deductive logic**
- **Self-interest**
- **Perfect information**
- **Infinite computational power**
- **No errors, biases**
- **No learning**

Complexity – realistic rationality



- **Inductive rules of thumb**
- **Strong reciprocity**
- **Imperfect information**
- **Finite computing power**
- **Errors, biases**
- **Learning over time**

Networks

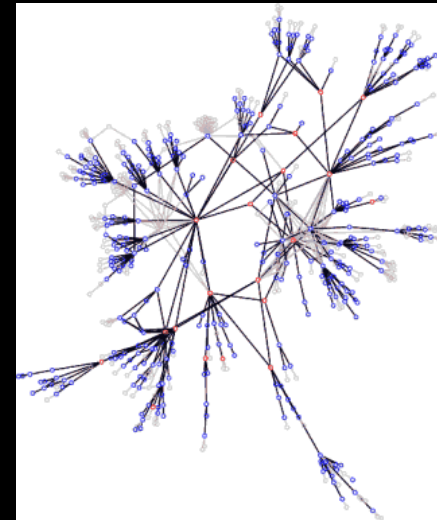
Traditional – networks don't matter

- **Interactions** – only via markets
- **Information** – prices, quantities
- **Institutions** – Walrasian auctions



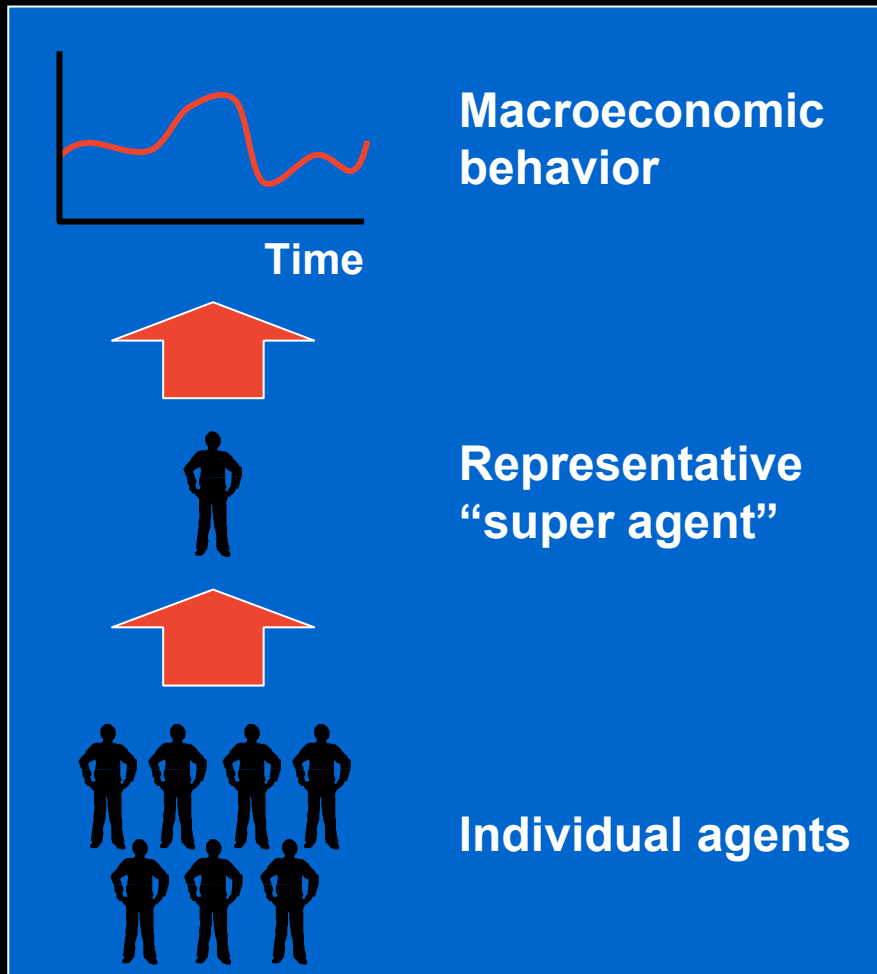
Complexity – network structures matter

- **Interactions** – via networks
- **Information** – anything
- **Institutions** – bilateral trade, posted prices, corporations, etc.

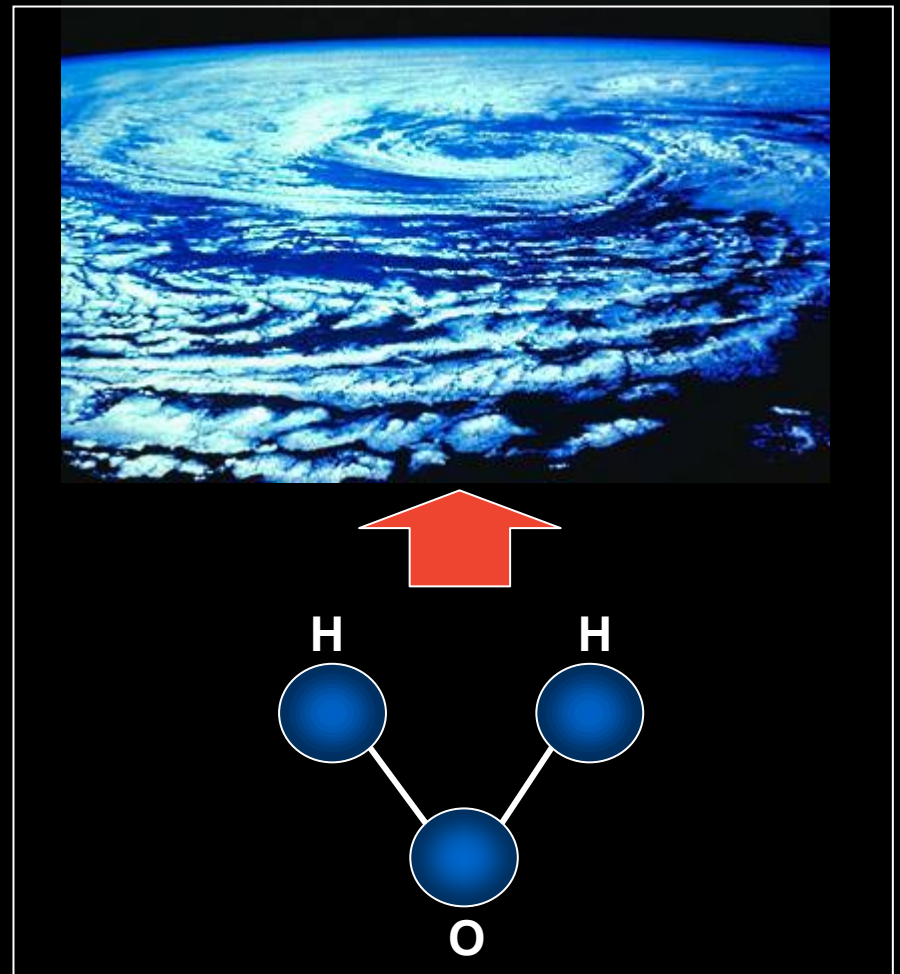


Emergence

Traditional – assumes linear additivity



Complexity – non-linear interactions create emergent patterns



Evolution

Traditional – no endogenous theory of innovation

“Add successfully as many mail coaches as you please, you will never get a railway thereby”

Joseph Schumpeter



Complexity – innovation as evolutionary search



A paradigm shift

Traditional economics



Complexity economics

Dynamics

Economies are closed, static, linear systems in equilibrium

Economies are open, dynamic, non-linear systems far from equilibrium

Agents

Homogeneous agents

- Only use rational deduction
- Make no mistakes and have no biases
- Are already perfect, so why learn?

Heterogeneous agents

- Mix deductive/inductive decision-making
- Subject to errors and biases
- Learn and adapt over time

Networks

Assume agents only interact indirectly through market mechanisms

Explicitly account for agent-to-agent interactions and relationships

Emergence

Treats micro and macroeconomics as separate disciplines


No distinction between micro- and macroeconomics; macro patterns emerge from micro behaviors and interactions

Evolution

Contains no endogenous mechanism for creating novelty or growth in order and complexity

Evolutionary process creates novelty and growing order and complexity over time

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Long history of evolutionary ideas in economics (and vice versa)

1838



- Malthus
- Darwin
- Mandeville
- Marx
- Spencer
- Marshall
- Menger
- Veblen
- Schumpeter
- Hayek
- Nelson and Winter

1982

Problem

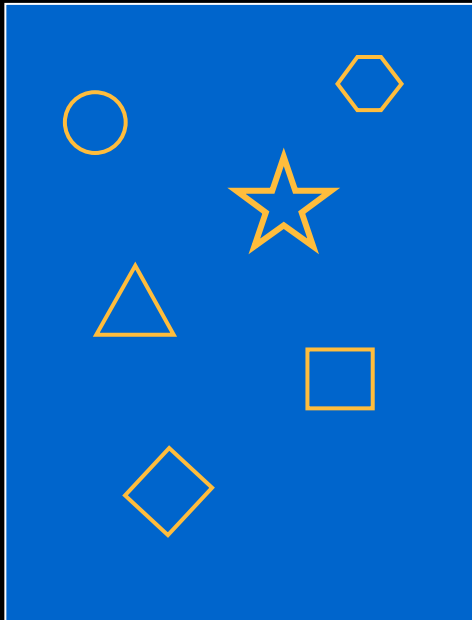
- Driven from a metaphor with biology
- Not built on a general computational view of evolution

We are accustomed to thinking of evolution in a biological context



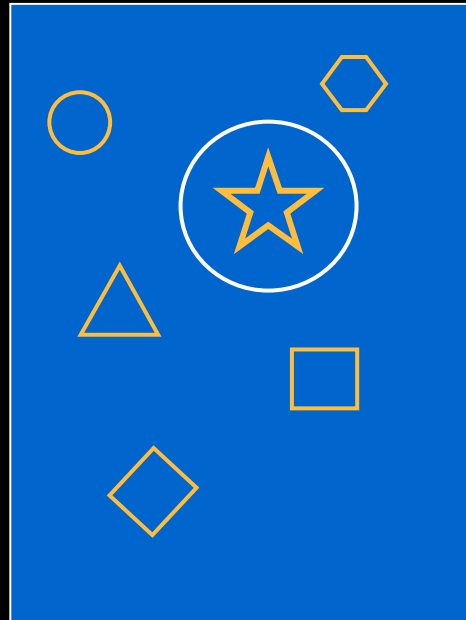
Evolution is a search algorithm for 'fit designs'

Create a variety of experiments



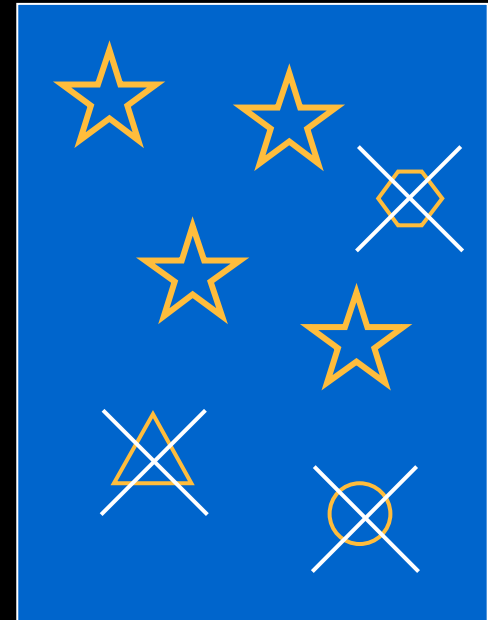
Variation

Select designs that are 'fit'



Selection

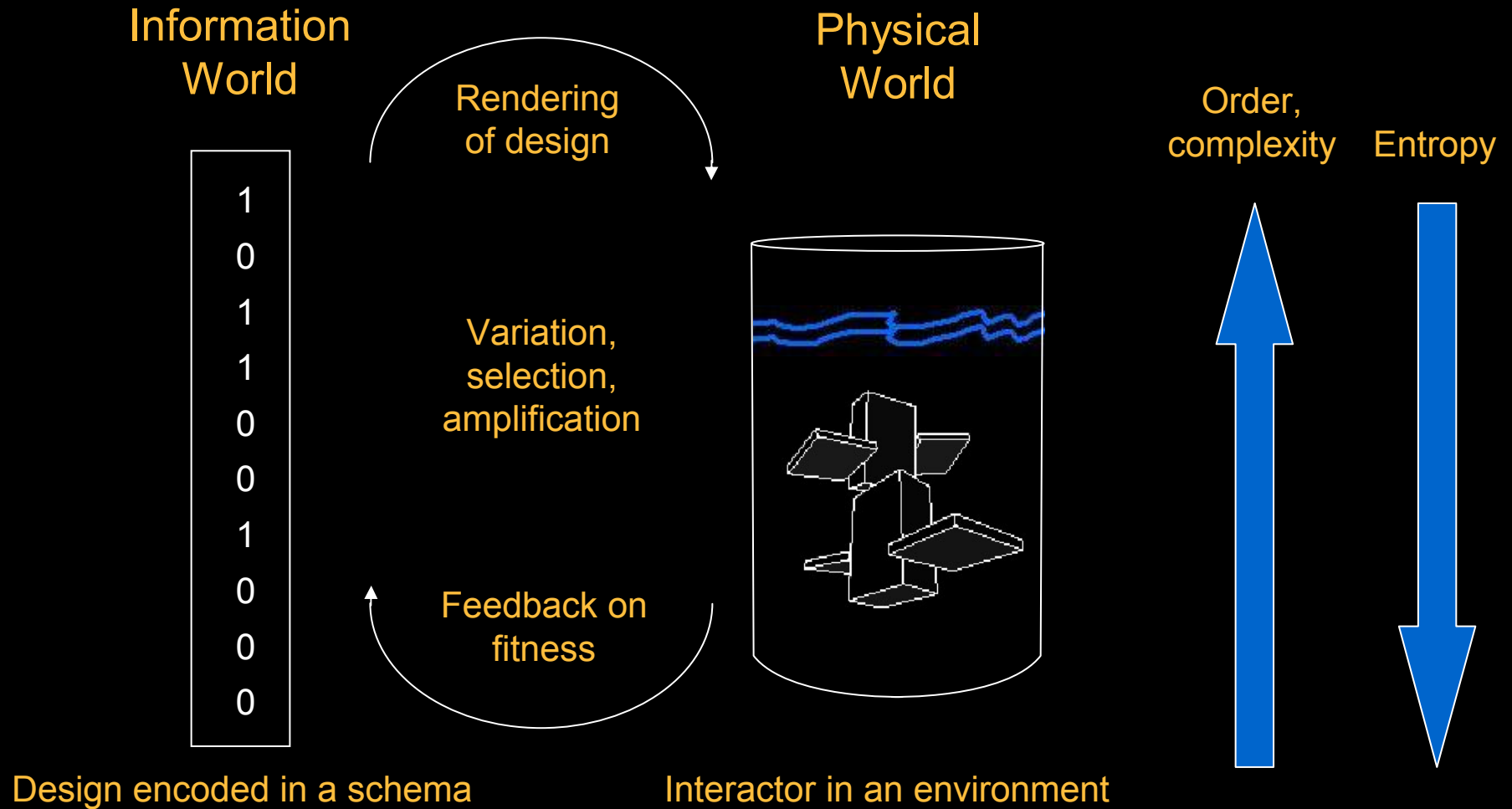
Amplify fit designs, de-amplify unfit designs



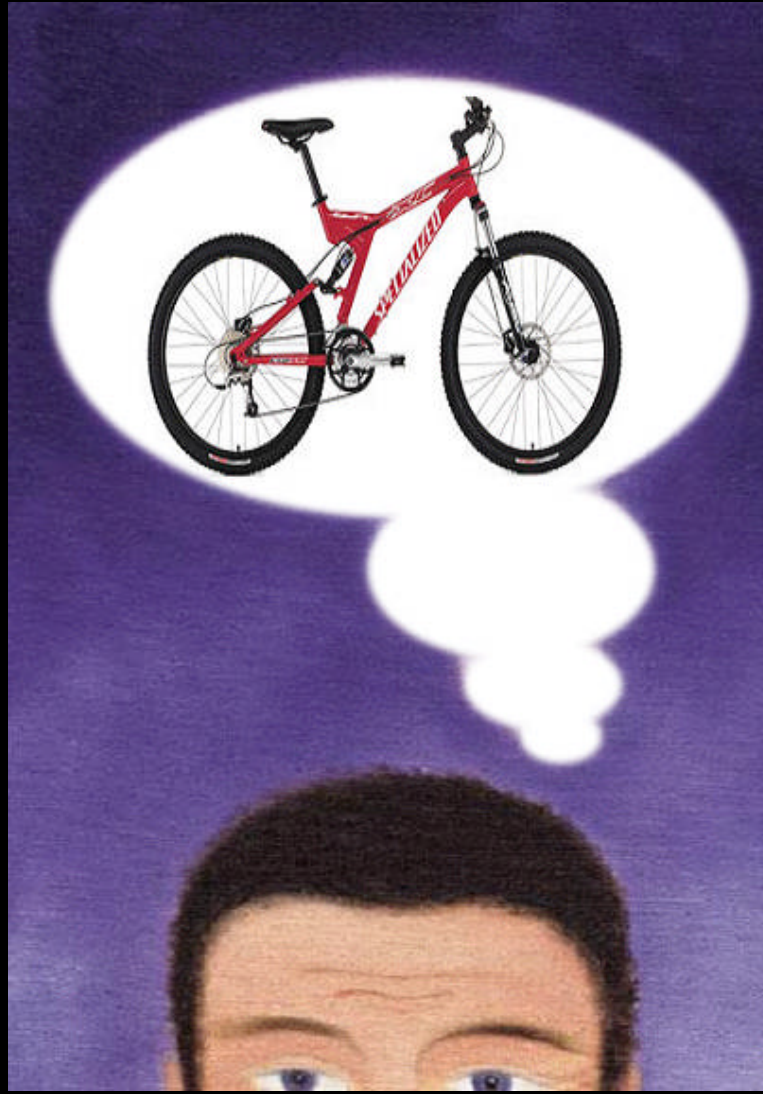
Amplification

Repeat

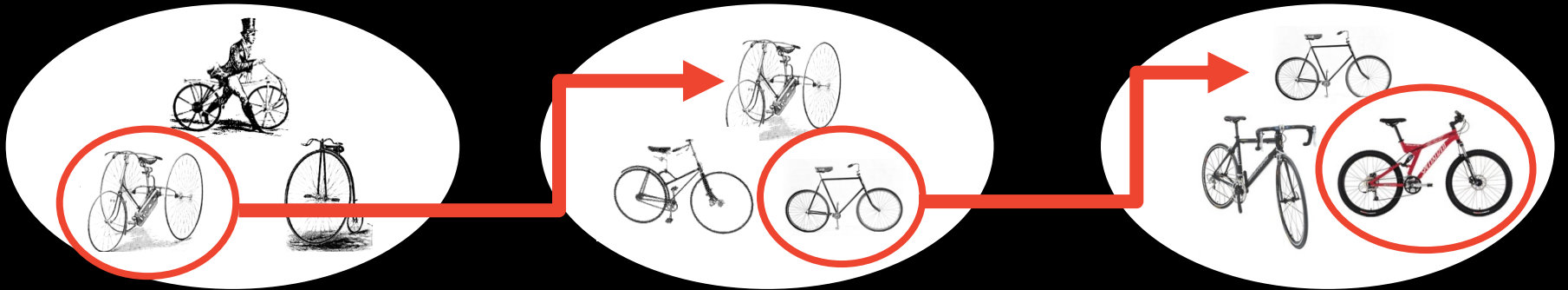
Evolution creates complexity from simplicity



Who designed the modern bicycle?



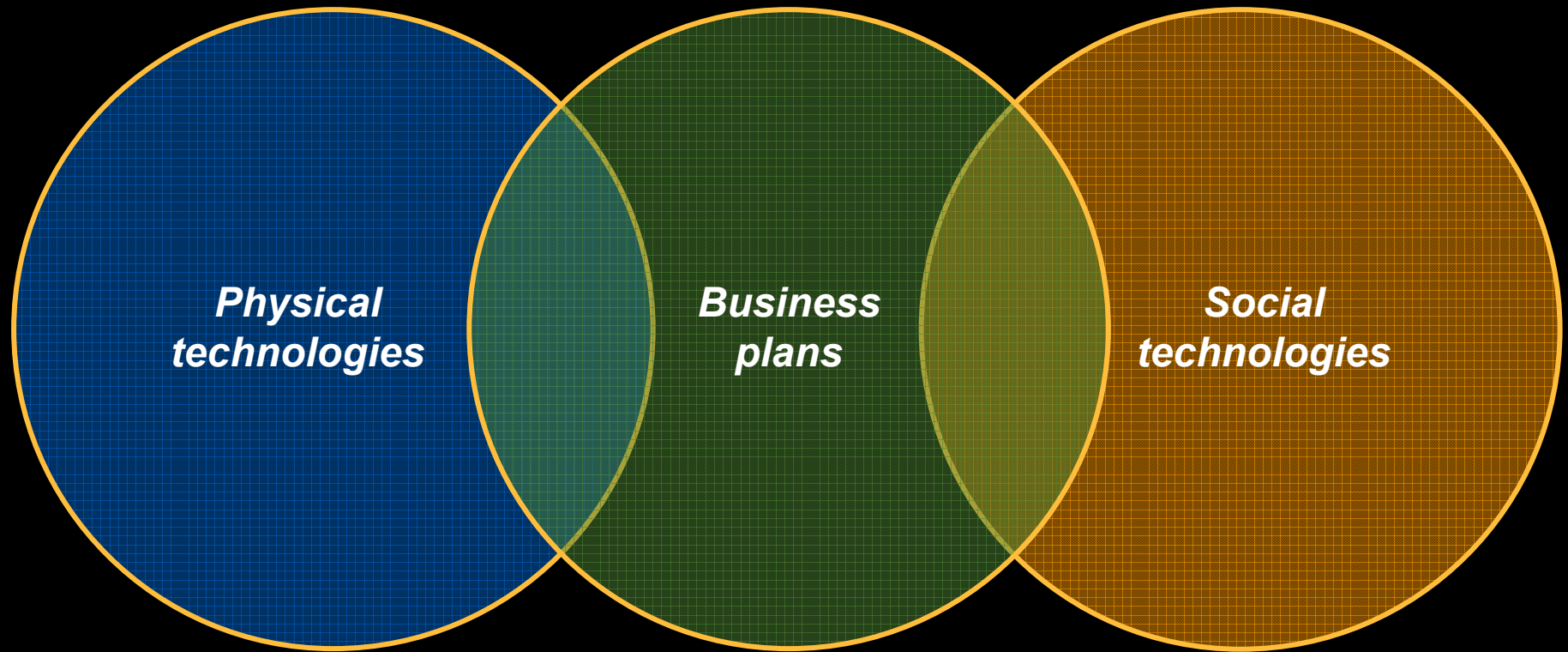
The reality – evolution through ‘deductive-tinkering’



Technologies evolve

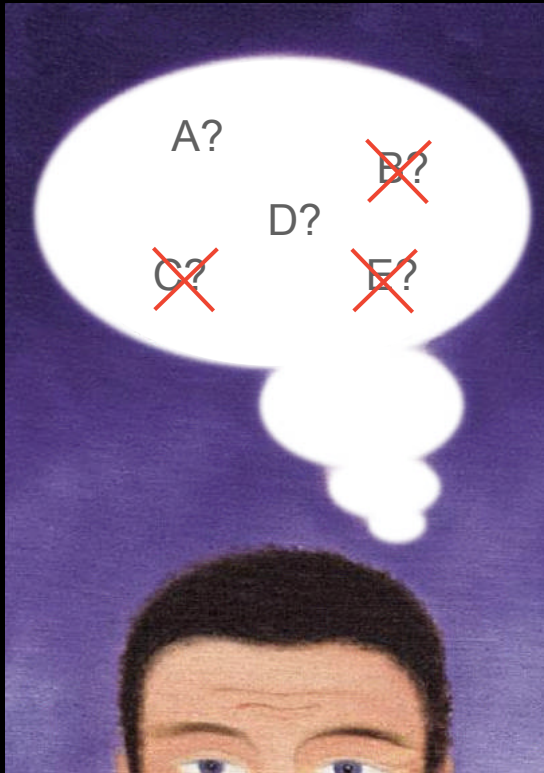


Economic evolution occurs in three 'design spaces'



Business plan evolution works at three levels

Individual minds



Organizations



Markets

BORDERS.

~~**Waldenbooks**~~

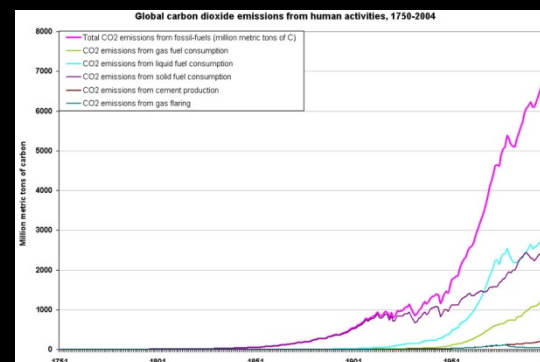
BARNES & NOBLE



~~Independent
booksellers~~

What would economic evolution look like?

- Bursts of innovation/
punctuated
equilibrium
- Spontaneous self
organization
- Decreasing local
entropy/ increasing
order



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Climate change requires new economic methodologies

From

- Cost-benefit analysis
- Utility view of time preference
- Perfect rationality view of behavioral change
- Static view of technology and institutions
- No physical constraints
- General equilibrium models



To

- Risk models that account for fat tails and time irreversibility
- Hyperbolic discounting
- Cognitively realistic view of behavioral change
- Evolutionary view of technology and institutions
- Constrained by energy and entropy
- Agent-based models that capture time dynamics, nonlinearities

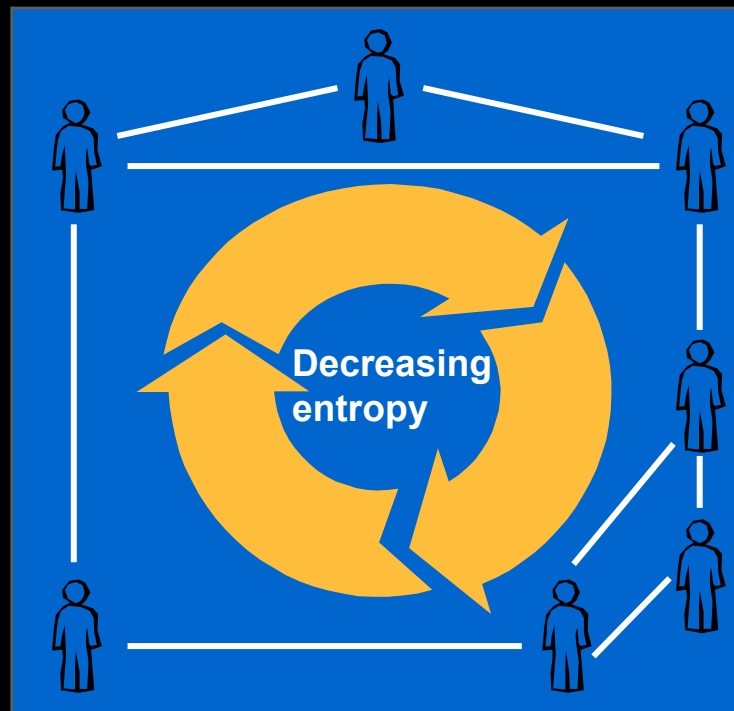
How might a 'complexity economist' think about climate change?



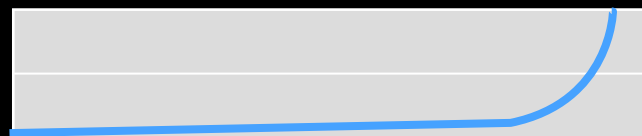
Creation of "fit order", e.g. wealth



Energy

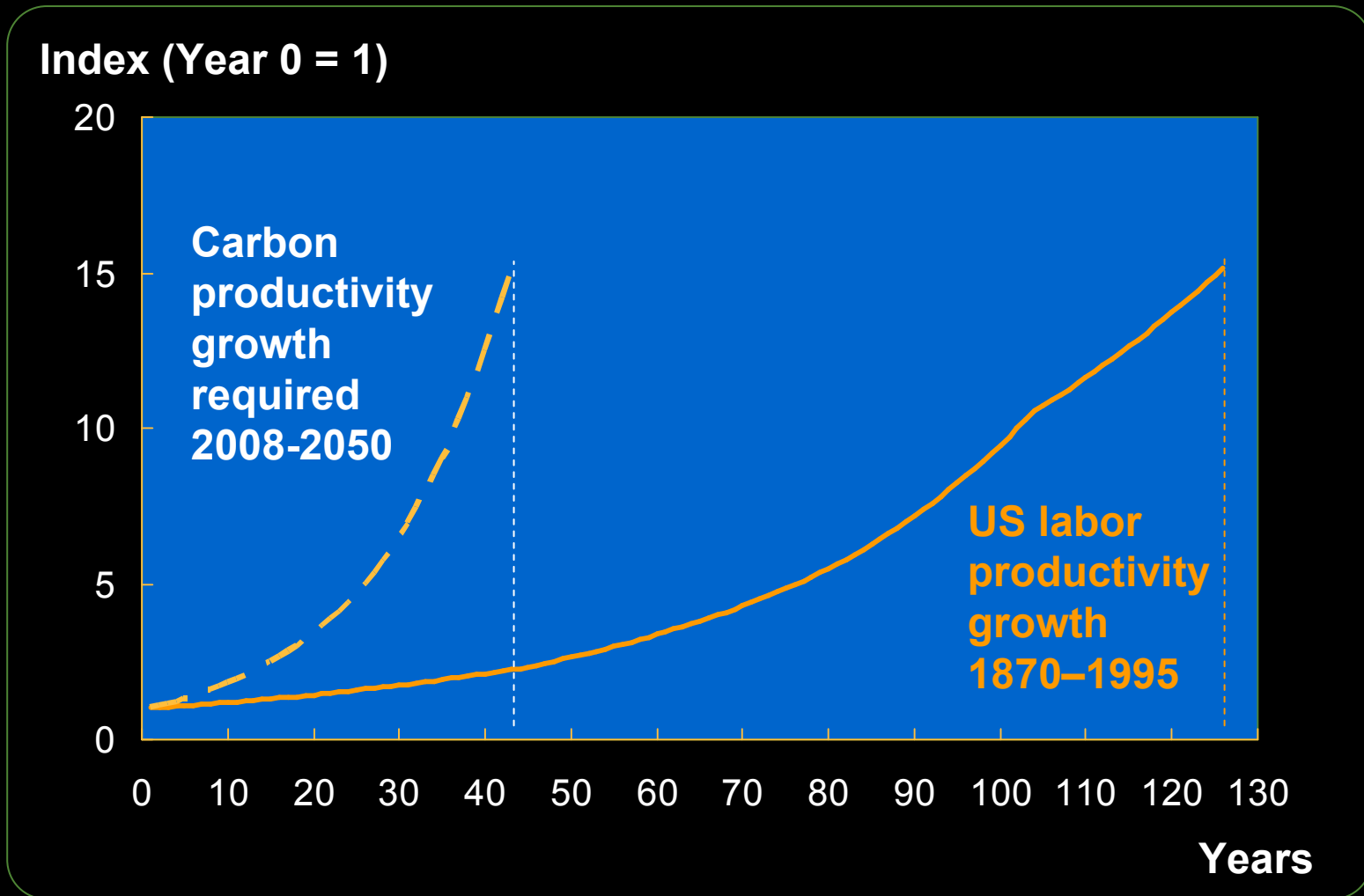


Export higher entropy



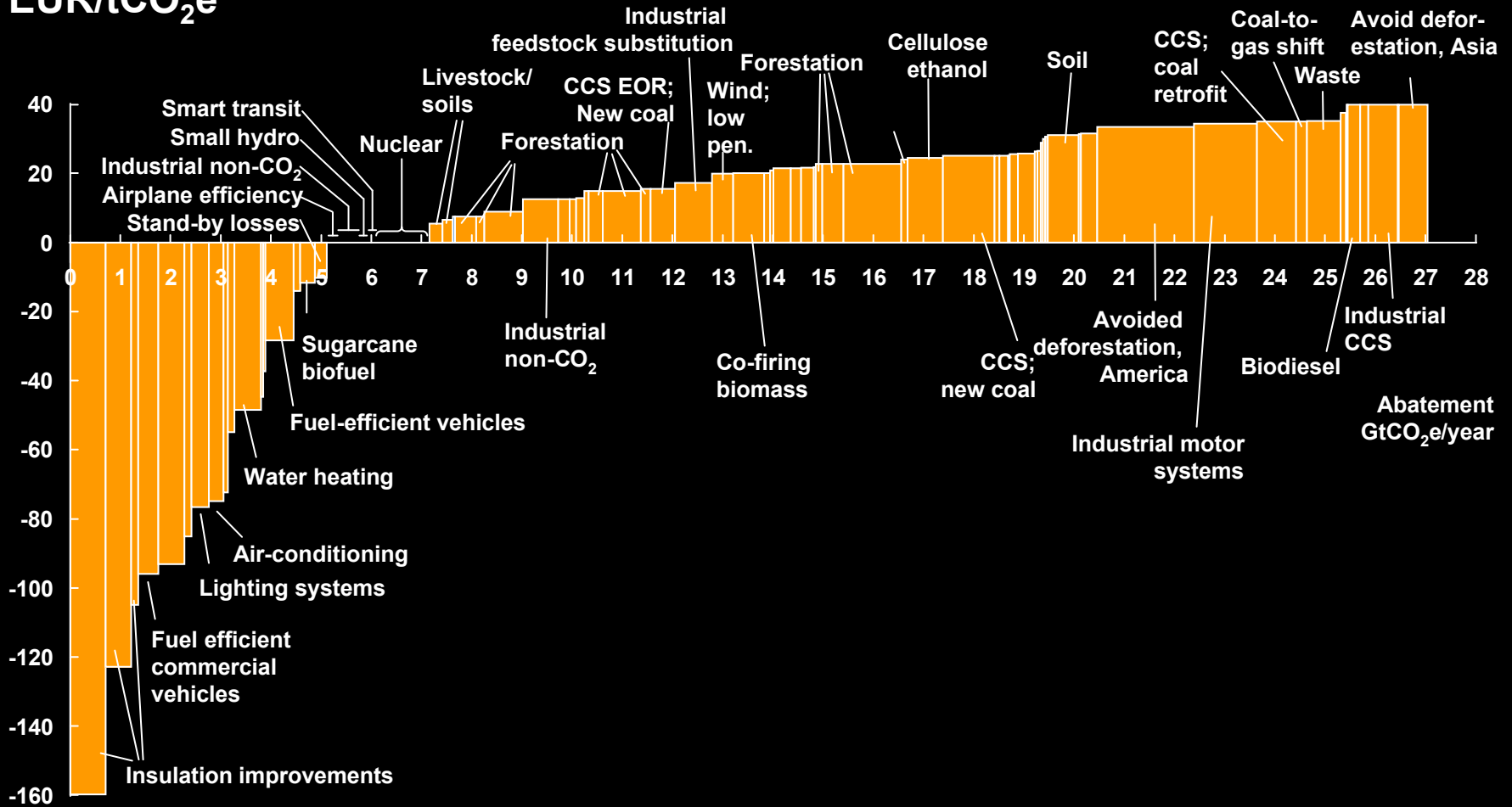
Economic growth

A carbon productivity 'revolution' is required – three times faster than the Industrial Revolution



McKinsey cost curve shows where opportunities exist for improving carbon productivity

Cost of abatement, 2030
EUR/tCO₂e



Harnessing economic evolution in climate policy?

**Stimulate rapid
evolution of low
carbon economy**



- Set GHG limits as constraint in economic fitness function
- Improve carbon information
- Create incentives/institutions for “portfolios” of technology experiments—do not pick winners
- Address market failures (e.g. energy efficiency)—markets necessary but not sufficient
- Harness what is known about behavior (e.g. strong reciprocity)
- Other???

Final thought...

“Evolution is cleverer than we are”

Orgels' second law

Thank you

